

# Optimize Business Consulting Commissions Master

## Main application:

- Database connection, calculation options, rates, sales split, all user interfaces.
- 288 different ways to calculate commissions.
- 2 ways to pay salespersons (AP invoice or payroll timecard)

## ERP Engine:

- Standards based interface to accommodate various ERP systems.
- Initially only supports Sage 300.
- Loads sales information to be used in calculations.
- Creates payments to salespersons.

## ERP:

- Sales
- Cost of sales
- Due dates
- Customer payments
- Sales split
- Salespersons payments (AP and Payroll)

## Calculation Engine:

- Utilizes data provided by the ERP Engine, plus configuration settings from the main application to calculate commissions due.
- Can be replaced with a custom engine for customer specific calculation logic.

## Reporting Engine:

- Uses the output of the Calculation Engine to report on commissions due.
- Includes details of calculations as well as totals by salespersons.
- Default output is in Excel format.
- Can be replaced with a custom reporting engine to accommodate specific needs.

The most flexible commissions calculator on the market.